

Questions and Answers for Request for Qualifications 2014-03 Investment Banking Services

Question 1:

Does the 40 page limit include appendices, or can the Response include appendices in addition to the 40 page limit.

Answer:

Section 3.A of the RFQ, states that the Response must be one volume, not to exceed forty (40) pages. This is inclusive of any appendices.

Question 2:

Under what exemption in the SEC's new "Municipal Advisors" Rule may we rely when it comes to providing recommendations to Florida Housing in our response to RFQ 2014-03?

Answer:

The questions in the RFQ are designed to solicit general factual information with respect to the respondent, its team members, and its experience in providing services to housing finance agencies. There are no questions that require you to provide subjective assumptions, opinions, views, recommendations or any other form of advice.

Question 3:

Will Florida Housing consider proposals submitted solely for the TBA program portion of the RFQ?

Answer:

Yes.

Question 4:

Section B. Qualifications of Personnel, item 6 states, "Provide a description of your proposed lead banker's other responsibilities". In referring to "other responsibilities", is this item asking for the banker's commitment to other clients or other services offered to the FHFC outside of the scope of this proposal.

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Answer:

Florida Housing is looking for the banker's commitment to other clients as well as to Florida Housing.

Question 5:

In Section Six, Sub-section G. Fees and Costs, what information should be provided? Should the response detail proposed fees for the various services? Should we assume fees for a particular single or multi-family deal size?

Answer:

Section Six, subsection G states that final fee schedule is subject to negotiations. No response is required to be provided in the Response.